Planting the seeds for success:

SOCIALLY RESPONSIBLE SOCIALLY RESPONSIBLE TO SOCIALLY RESPONSIBLE TO SOCIALLY RESPONSIBLE











Nathalie Edeen
Advisor & Planning
Specialist

Amy Crookshank
Advisor & Planning
Specialist



OUR SUPPORT

Gimli
Office Support

Theo
Office Support



SOCIALLY RESPONSIBLE

Next ->





- Can be referred to as ESG (Environmental, Social, and Governance)
- Any investment strategy which seeks to consider both financial return and social/environmental good to bring about social change regarded as positive by proponents

How ESG is Measured

Risk and Return for ESG

EXAMPLES OF ESG METRICS...



Environmental

- Carbon Emissions
- Water Scarcity
- Energy Management
- Environmental Impact of Supply Chain
- Environmental Impact of Products



Social

- Human Capital Development
- Privacy and Data Security
- Product Quality and Safety
- Workplace Diversity
- Workplace Safety



Governance

- Board Structure
- Corruption and Supply Chain Management
- Accounting Policies and Controls
- Executive Compensation vs.
 Average Employee Pay

EXPLAINING FINANCIAL MATERIALITY



Environmental

Industry Level:

Energy usage & toxic waste matter more than machinery.

Company Level:

Water scarcity risk will impact agriculture companies based on location.



Social

Industry Level:

Privacy & data security matter more than consumer finance.

Company Level:

Corruption & supply chain management risks will impact different shipping companies.



Governance

Industry Level:

Oversight of climate risk matters more than financial services.

Company Level:

Board structure & gender diversity will impact hospitality firms based on location.

COMMON WS AND 45

Q: Do investors sacrifice performance in order to invest in a sustainable and responsible way?

A: *Not necessarily*. Any investment can underperform, but research suggests that ESG investing does not mean sacrificing performance.

Q: What's a practical example of how ESG Key Performance Indicators would differ based on what the company does?

A: A commercial bank would have a heightened need for customer data security, impacting it's *Governance Score*. This would be less applicable for an industrial machinery company.

COMMON QUANDAS

Q: In what areas do most ESG investors struggle in?

A: According to a 2019 Investment News survey, 4 out of the 5 biggest impediments investors cite toward ESG implementation include lack of knowledge, difficulty evaluating performance, limited investment opportunities, and difficulty researching ESG investments, all of which an advisor can help with.

CREATING A PORTFOLIO

Next ->



Ask yourself:

- How much am I willing to lose?
- How long do I have until I need the money?
- Do I want my investing to reflect certain values?
- Do I need immediate access to the money?
- Do my expectations align with my investments?



ARELIABLE RESOURCE

Morningstar ----->

MCRNINGSTAR ESG

Overview Products ~

Covering every side of sustainable investing

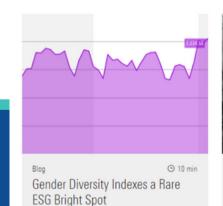
Morningstar and Morningstar Sustainalytics provide ESG research, ratings, and data across a full spectrum of asset classes and investment types.

Investors and corporations use this data to identify, evaluate, and manage every dimension of sustainable investing: from the impact a company has on the world to the risks environmental and social factors have on a company.

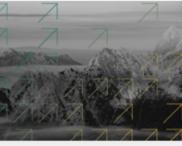
The breadth, depth, and quality of our coverage help investors of all types make complex decisions with confidence.







Learn More →



Webinar ⊙ 57 mir ESG Risk Ratings: Then and Now

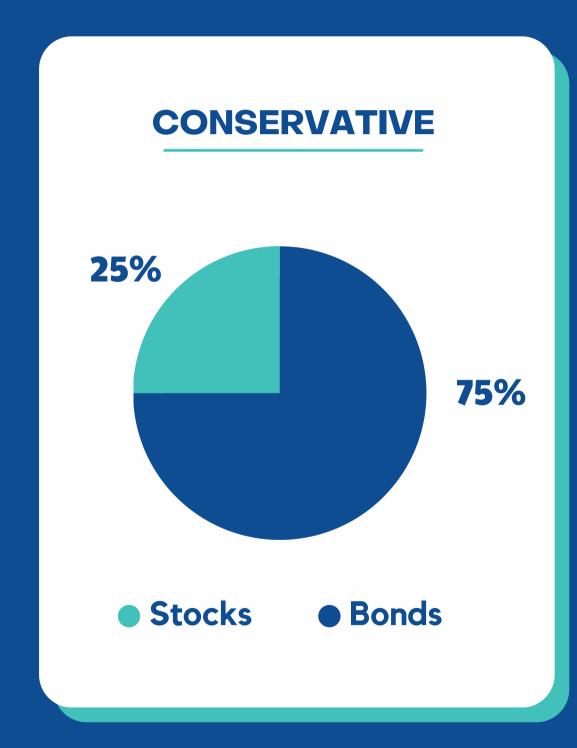
Learn More →

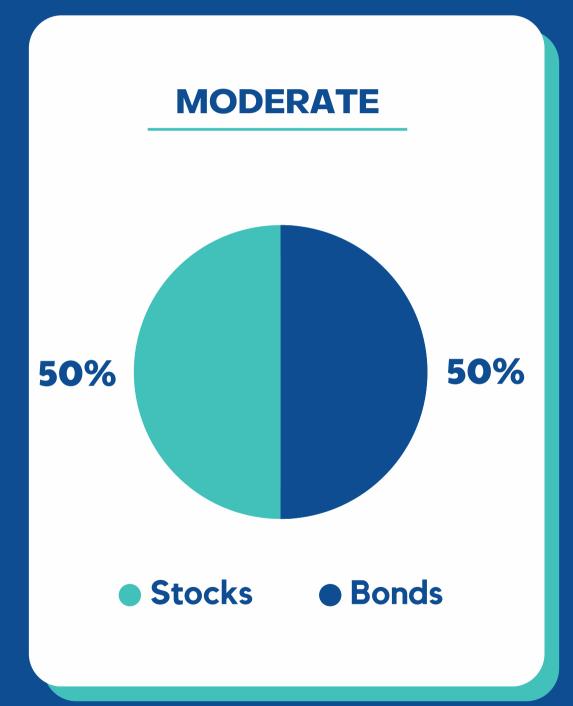


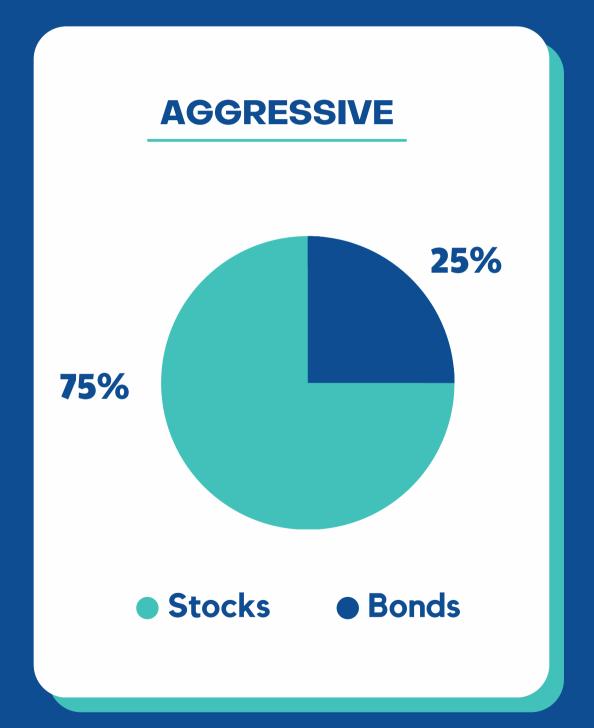
A Closer Look at How and Where Net-Zero Commitments Are Falling Short

Learn More →

COMMON PORTFOLIO ALLOCATIONS







GETTINGSTARTED

DIY

- Relatively low cost
- Complete control over creating and managing your portfolio

ROBO-ADVISORS

- Relatively low cost
- Some control over creating and managing a portfolio

PROFESSIONAL PORTFOLIO MANAGER

- Relatively higher cost
- Professional management of portfolio

Find more at: boolamoola.com/grad-students

Your Other Calibration

Although environmental, social, and governance (ESG) investing and Socially Responsible Investing (SRI) are becoming increasingly popular, not everyone is knowledgeable about the details and how materiality-based research can improve performance. This guide aims to provide an overview of ESG investing and SRI attributes.

WHAT IS ESG INVESTING?



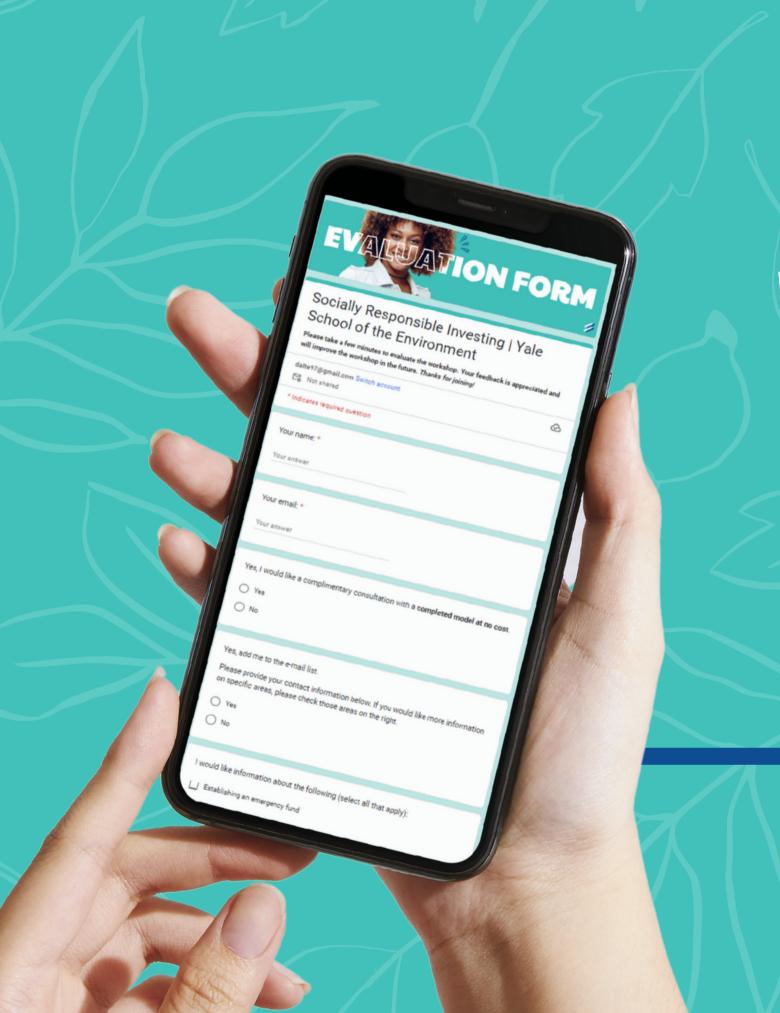
ESG investing is based on a set of criteria that are used to assess potential investments. Typically, these criteria include a company's performance in relation to its environmental impact, how it manages its relationships with employees, customers, and suppliers, and Impact, now it manages its relationships with employees, customers, and suppliers, and how it addresses governance issues such as executive compensation, internal controls, and above believe in the controls of the control of th

QUANTIFYING A STRATEGY: ESG Mélrics

What are ESG Metrics?

ESG metrics are indicators of a business's environmental, social, and governance performance, helping to assess potential Company leaders may integrate these

ESG metrics are critical for measuring a business's performance in areas that can impact the outside world. They help investor identify risks associated with a specific organization or project and determine companies that may have long-term finance stability and high ROI, Additionally, socially



PLEASE TAKE A MOMENT....





JOHN CASERTA

calendly.com/jcaserta



calendly.com/nedeen-1





calendly.com/acrookshank

Registered Representative of, Securities and investment advisory services offered through Hornor, Townsend & Kent, LLC. Registered Investment Adviser. Member FINRA/SIPC. 600 Dresher Road, Horsham PA 19044. 800–873–7637, www.htk.com. HTK is a wholly-owned subsidiary of The Penn Mutual Life Insurance Company. HTK does not offer tax or legal advice. Caserta & de Jongh, LLC is unaffiliated with Hornor, Townsend, and Kent. For Educational Purposes Only – Not to be relied upon as financial advice. Not all topics discussed may be suitable for all investors.

5121284RH_Nov24





